



Full Service Technology Company Outsources Direct Hires to Reputable Staffing Provider and Lands a Multi-Million Dollar Security Upgrade with a Corrections Facility in the Process

The client wanted to expand their business into new markets, but lacked the internal resources to help get them there. NSC provided direct hire services to attract, screen, and identify the perfect candidate to help stimulate growth.

Company

Full Service Technology Company

Industry

Technology Industry

Location

Mesa, AZ

Challenge

The client lacked the right resources and strategies to grow their business

Services

Direct Hire

Results

The client's business excelled into new markets

BUSINESS PROBLEM

The client struggled to find the right approach to grow their business and expand into new markets. Trialing numerous staffing providers' efforts, they were left with unskilled labor, no promise of acquiring new business, and lacked the internal resources to help meet the business's growth goals.

ACTION TAKEN

NSC established a relationship with the client to better understand their business needs and determined that direct hire services would benefit them the most. NSC knew the marketplace and identified the best candidates with the skill set needed to help the client expand into new markets and worked with them until the final offer was made. NSC delivered:

- A custom solution to fit the client's needs
- Access to top talent
- Reduction in turnover
- Onboarding, safety, and compliance training

THE OUTCOME

NSC's expertise in identifying the root cause of the business problem and providing a comprehensive direct hire service, resulted in the client obtaining a multi-million-dollar security upgrade at a corrections facility within months of the direct hire placement.



Technology Industry



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